

✓✓ Unit 8A

1. **Apply** /ə'plai/ verb
to make a formal request, usually written, for something such as a job, a place at a university, or permission to do something
She applied for a job with the local newspaper.
2. **Downsize** /'daunsaɪz/ verb
if a company or organization downsizes, it reduces the number of people it employs in order to reduce costs
The airline has downsized its workforce by 30%.
3. **Qualification** /'kwɒlɪfɪ'keɪʃən/ noun
if you have a qualification, you have passed an examination or course to show you have a particular level of skill or knowledge in a subject
He left school without any qualifications.
4. **Resign** /rɪ'zain/ verb
to officially announce that you have decided to leave your job or an organization
She resigned from the government last week.



5. **Overtime** /'əʊvətaim \$ 'oʊvər-/ noun time that you spend working in your job in addition to your normal working hours six hours' overtime
6. **Instinct** /'ɪnstɪŋkt/ noun a natural tendency to behave in a particular way or a natural ability to know something, which is not learned Animals have a natural instinct for survival.
7. **Improvise** /'ɪmprəvaɪz/ verb to do something without any preparation, because you are forced to do this by unexpected events I forgot to bring my notes, so I had to improvise.
8. **Contestant** /kən'testənt/ noun someone who competes in a contest Contestants for the game show go through a tough selection process.
9. **Intimate** /'ɪntəmət/ adjective private and friendly so that you feel comfortable the intimate atmosphere of a country pub



10. Share /ʃeə/ \$ /ʃər/ verb

to have or use something with other people We don't have enough books, so you'll have to share.

11. Pitch /pitʃ/ noun

the things someone says to persuade people to buy something, do something, or accept an idea an aggressive salesman with a fast-talking sales pitch

12. Entrepreneur

/,pəntrəprə'nz: / \$ /,a:ntrəprə'nz:r/

noun

someone who starts a new business or arranges business deals in order to make money, often in a way that involves financial risks
Being an entrepreneur is a way of fulfilling your creative potential.

13. Dreaded /'dredɪd/ adjective

making you feel afraid or anxious – often used humorously
She couldn't put off the dreaded moment forever.

14. Buckle /'bʌkəl/ noun

a piece of metal used for fastening the two ends of a belt, for fastening a shoe, bag etc, or for decoration
And the belt buckle for every word wrong.

15. Conveniently /kən'vi:nɪəntli/ adverb

in a way that is useful to you because it saves you time or does not spoil your plans or cause you problems
Conveniently, her parents are often willing to babysit.

16. Texture /'tekstʃə/ \$ /-ər/ noun

the way a surface or material feels when you touch it, especially how smooth or rough it is
the smooth texture of silk

17. Recycle /,ri:/'saɪkəl/ verb

to put used objects or materials through a special process so that they can be used again
We take all our bottles to be recycled.



18. Gadget /'gædʒɪt/ noun
 a small, useful, and cleverly-designed machine or tool
 a neat gadget for sharpening knives

✓✓ Unit 2B

1. Acknowledge /ək'nlɪdʒ/ \$ - 'na:-/ verb
 to admit or accept that something is true or that a situation exists
 The family acknowledge the need for change.

2. Existence /ɪg'zɪstəns/ noun
 the state of existing
 It is impossible to prove the existence of God.

3. Cart /ka:t \$ ka:rt/ noun
 a large wire basket on wheels that you use in a supermarket
 SYN trolley
 A cart full of milk - bottles rattled past.

4. Refund /'ri:fʌnd/ noun
 an amount of money that is given back to you if you are not satisfied with the goods or services that you have paid for
 They refused to give me a refund.

5. Bargain /'ba:gɪn \$ 'ba:r-/ noun
 something you buy cheaply or for less than its usual price
 There are no bargains in the clothes shops at the moment.



6. Claim /klem/ verb
to state that something is true, even though it has not been proved
The product claims that it can make you thin without dieting.

7. Complain /kəm'plein/ verb
to say that you are annoyed, not satisfied, or unhappy about something or someone
Residents are complaining because traffic in the area has increased.

8. Viral /'vaiərəl/ \$ 'vaiərəl/ adjective
passed on to other people on the Internet or using mobile phones
It is one of the most viewed viral videos on the web.

9. Publicity /pʌ'blisəti/ noun
the attention that someone or something gets from newspapers, television etc
Standards in education have received much publicity over the last few years.

10. Heartwarming /'ha:t, wɔ:mɪŋ/ \$ 'ha:rt, wɔ:r-/ adjective
making you feel happy because you see other people being happy or kind to each other
a heartwarming sight

11. Crawl /krə:l \$ krɔ:l/ verb
to move along on your hands and knees with your body close to the ground
The baby crawled across the floor.

12. Starve /sta:v \$ sta:rv/ verb
to suffer or die because you do not have enough to eat
Thousands of people will starve if food doesn't reach the city.

13. Exception /ɪk'sepʃən/ noun
something or someone that is not included in a general statement or does not follow a rule or pattern
It's been cold, but today's an exception.

14. Senior managers /'si:nɪə(r)/ \$ 'si:nɪə/ noun
have a higher level of authority and responsibility than frontline or team managers.
He is the senior manager of the school.

15. Compensation /kəmpən'seɪʃən/ \$,ka:m-/ noun
money paid to someone because they have suffered injury or loss, or because something they own has been damaged



✓✓ Unit 8B – Listening

1. luggage /'lægɪdʒ/ noun

the cases, bags etc that you carry when you are travelling

SYN baggage American English

They searched his luggage for illegal drugs.

2. Hit /hit/ noun

something such as a film, play, song etc. that is very popular and successful

the hit musical ‘The Phantom of the Opera’

3. Charity /'tʃærəti/ noun

an organization that gives money, goods, or help to people who are poor, sick etc

Several charities sent aid to the flood victims.

4. Impact /'ɪmpækt/ noun

the effect or influence that an event, situation etc has on someone or something

We need to assess the impact on climate change.

