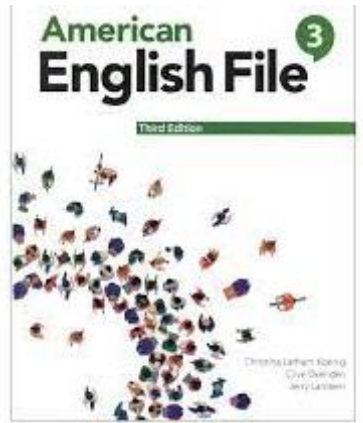


### ✓✓ Unit 8A

1. Apply /ə'plai/ verb  
to make a formal request,  
usually written, for something  
such as a job, a place at a  
university, or permission to do  
something  
She applied for a job with the  
local newspaper.
2. Downsize /'daʊnsaɪz/ verb  
if a company or organization  
downsizes, it reduces the  
number of people it employs in  
order to reduce costs  
The airline has downsized its  
workforce by 30%.
3. Qualification /'kwɒlɪfɪ'keɪʃən \$  
,kwɑ:-/ noun  
if you have a qualification, you  
have passed an examination or  
course to show you have a  
particular level of skill or  
knowledge in a subject  
He left school without any  
qualifications.
4. Resign /rɪ'zain/ verb  
to officially announce that you  
have decided to leave your job  
or an organization  
She resigned from the  
government last week.
5. Overtime  
/'əʊvətaɪm \$  
'oʊvər-/ noun  
time that you spend working in your  
job in addition to your normal working  
hours  
six hours' overtime
6. Instinct /'ɪnstɪŋkt/ noun  
a natural tendency to behave in a  
particular way or a natural ability to  
know something, which is not learned  
Animals have a natural instinct for  
survival.
7. Improvise /'ɪmprəvaɪz/ verb  
to do something without any  
preparation, because you are forced to  
do this by unexpected events  
I forgot to bring my notes, so I had to  
improvise.
8. Contestant /kən'testənt/ noun  
someone who competes in a contest  
Contestants for the game show go  
through a tough selection process.
9. Intimate /'ɪntəmət/ adjective  
private and friendly so that you feel  
comfortable  
the intimate atmosphere of a country  
pub



**10. Share** /ʃeə \$ ʃer/ verb  
to have or use something with other people We don't have enough books, so you'll have to share.

**11. Pitch** /pɪtʃ/ noun  
the things someone says to persuade people to buy something, do something, or accept an idea  
an aggressive salesman with a fast-talking sales pitch

**12. Entrepreneur**  
/ˌɒnrəprəˈnɜː \$ ˌɑːnrəprəˈnɜːr/  
noun  
someone who starts a new business or arranges business deals in order to make money, often in a way that involves financial risks  
Being an entrepreneur is a way of fulfilling your creative potential.

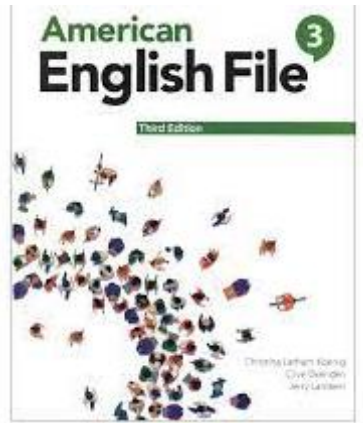
**13. Dreaded** /ˈdredɪd/ adjective  
making you feel afraid or anxious – often used humorously  
She couldn't put off the dreaded moment forever.

**14. Buckle**  
/ˈbʌkəl/  
noun  
a piece of metal used for fastening the two ends of a belt, for fastening a shoe, bag etc, or for decoration  
And the belt buckle for every word wrong.

**15. Conveniently** /kənˈviːniəntli/  
adverb  
in a way that is useful to you because it saves you time or does not spoil your plans or cause you problems  
Conveniently, her parents are often willing to babysit.

**16. Texture** /ˈtekstʃə \$ -ər/ noun  
the way a surface or material feels when you touch it, especially how smooth or rough it is  
the smooth texture of silk

**17. Recycle** /ˌriːˈsaɪkəl/ verb  
to put used objects or materials through a special process so that they can be used again  
We take all our bottles to be recycled.



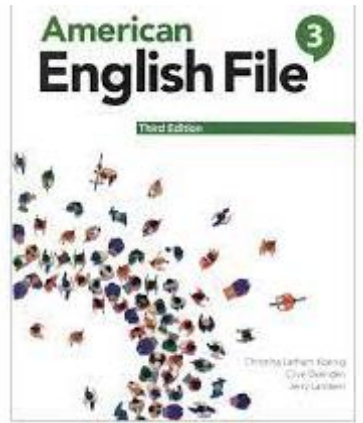
**18. Gadget** /'gædʒɪt/ noun  
a small, useful, and cleverly-designed machine or tool  
a neat gadget for sharpening knives

## ✓✓ Unit 2B

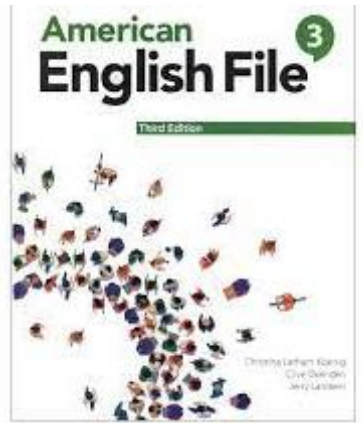
## ✓✓ Unit 8A - Listening

1. **Stare** /steə \$ ster/ verb  
to look at something or someone for a long time without moving your eyes, for example because you are surprised, angry, or bored  
What are you staring at?
2. **stony-faced** adjective  
showing no emotion or friendliness  
Tony stared at me in stony-faced silence.
3. **Ridiculous** /rɪ'dɪkjələs/ adjective  
very silly or unreasonable  
That's a ridiculous idea!

1. **Acknowledge** /ək'nɒlɪdʒ \$ -'nɑ:-/ verb  
to admit or accept that something is true or that a situation exists  
The family acknowledge the need for change.
2. **Existence** /ɪg'zɪstəns/ noun  
the state of existing  
It is impossible to prove the existence of God.
3. **Cart** /kɑ:t \$ kɑ:rt/ noun  
a large wire basket on wheels that you use in a supermarket  
SYN trolley  
A cart full of milk - bottles rattled past.
4. **Refund** /'ri:fʌnd/ noun  
an amount of money that is given back to you if you are not satisfied with the goods or services that you have paid for  
They refused to give me a refund.
5. **Bargain** /'bɑ:gɪn \$ 'bɑ:r-/ noun  
something you buy cheaply or for less than its usual price  
There are no bargains in the clothes shops at the moment.



6. Claim /kleɪm/ verb  
to state that something is true,  
even though it has not been  
proved  
The product claims that it can  
make you thin without dieting.
7. Complain /kəm'pleɪn/ verb  
to say that you are annoyed, not  
satisfied, or unhappy about  
something or someone  
Residents are complaining  
because traffic in the area has  
increased.
8. Viral /'vaɪərəl \$ 'vaɪrəl/  
adjective  
passed on to other people on the  
Internet or using mobile phones  
It is one of the most viewed  
viral videos on the web.
9. Publicity /pʌ'blɪsəti/ noun  
the attention that someone or  
something gets from  
newspapers, television etc  
Standards in education have  
received much publicity over  
the last few years.
10. Heartwarming /'hɑ:t, wɔ:mɪŋ \$  
'hɑ:rt, wɔ:r-/ adjective  
making you feel happy because  
you see other people being  
happy or kind to each other  
a heartwarming sight
11. Crawl /krɔ:l  
\$ krɔ:l/ verb  
to move  
along on your hands and knees  
with your body close to the  
ground  
The baby crawled across the  
floor.
12. Starve /stɑ:v \$ stɑ:rv/ verb  
to suffer or die because you do  
not have enough to eat  
Thousands of people will starve  
if food doesn't reach the city.
13. Exception /ɪk'sepʃən/ noun  
something or someone that is  
not included in a general  
statement or does not follow a  
rule or pattern  
It's been cold, but today's an  
exception.
14. Senior managers /'si:niə(r)/  
'si:niər/ noun  
have a higher level of authority  
and responsibility than frontline  
or team managers.  
He is the senior manager of the  
school.
15. Compensation  
/,kɒmpən'seɪʃən \$ ,kɑ:m-/ noun  
money paid to someone because  
they have suffered injury or  
loss, or because something they  
own has been damaged



## ✓✓ Unit 8B – Listening

1. luggage /'lʌɡɪdʒ/ noun  
the cases, bags etc that you carry when you are travelling  
SYN baggage American English  
They searched his luggage for illegal drugs.
2. Hit /hɪt/ noun  
something such as a film, play, song etc. that is very popular and successful  
the hit musical 'The Phantom of the Opera'
3. Charity /'tʃærəti/ noun  
an organization that gives money, goods, or help to people who are poor, sick etc  
Several charities sent aid to the flood victims.
4. Impact /'ɪmpækt/ noun  
the effect or influence that an event, situation etc has on someone or something  
We need to assess the impact on climate change.

